



**ChembeVentures**



**ChembeResearch**

Reliable and actionable commercial  
intelligence in Sub-Saharan Africa.

**That's our promise. That's our business.**

Commercial Research • Investment Research • Partner Search  
Due Diligence Reports • Investigations

Over 100 completed assignments in Sub-Saharan Africa since 2012.

Chembe Research can help your organization locate, vet and verify the partners you need to grow your business. We have the network, the tools and the experience to provide our clients with accurate information in opaque markets.

From relationship mapping to situation reports, from background checks to security alerts, we help you build profitable partnerships based on information you can trust.

From market research to feasibility studies, let Chembe Research help you verify, measure, forecast and plan with confidence.

## **Services**

- Partner search & commercial research
- Market analysis & feasibility studies
- Due diligence reports
- Investigations
- Security situation reports
- Asset traces & beneficial ownership reports

## **Contact**

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## A selection of recent assignments

**Client** EU manufacturer  
**Subject** Tanzania  
**Sector** Defence  
**Brief** Reputation analysis of several local agents. Verification of company registration documents. Interviews with suppliers and clients. Review of previous procurement exposure. Analysis of reach and suitability.

**Client** UK investor  
**Subject** Democratic Republic of Congo  
**Sector** Mining & Defence  
**Brief** Research ultimate beneficial ownership of subject company. Map regional business interests of UBO's family members. Asset trace in neighbouring countries.

**Client** EU manufacturer  
**Subject** South Africa, Zimbabwe and Angola  
**Sector** Sports nutrition  
**Brief** Market research and partner search. Detailed mapping of the supplements market. Interviews with retailers, manufacturers, distributors, event organizers, consumers. Review of draft legislation.

**Client** Asian manufacturer  
**Subject** East Africa  
**Sector** Pharmaceuticals  
**Brief** Interviews with staff at Ministry of Health in four countries. Public procurement consultant profiling and management background checks. Legislation review.

**Client** EU law firm  
**Subject** Uganda  
**Sector** Insurance  
**Brief** Review of a third party investigation into a contested insurance claim. Liaising with local private investigators and forensic accountants. Review of police files. Re-interview of witnesses. Presentation of new evidence.

**Client** UK service provider  
**Subject** South Sudan  
**Sector** Security  
**Brief** Continuous security risk assessments, security program design, executive protection plans, conflict zone transportation planning, security partner vetting, liaising with local law enforcement.

**Client** Canadian company  
**Subject** Ethiopia  
**Sector** Pharmaceuticals  
**Brief** Due diligence reports on short-listed consultants and sales agents. Interviews with pharmacologists, sub-contractors. Review of legislation. Market research and partner search.

**Client** South American investor  
**Subject** Kenya  
**Sector** Cleantech  
**Brief** Feasibility study for bio stove assembly plant and direct distribution sales model. Interviews with industry leaders, competitors, focus groups, retailers.

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